



The American Reinvestment and Recovery Act (ARRA) means billions of dollars in new grant opportunities for nonprofit organizations, counties, and municipalities. That short-term stimulus package, however, is only a part of the overall federal grant making effort. More than \$300 billion in federal grants are awarded each year.

Competing for Federal Grants will equip you with the skills you need to develop proposals that will be competitive at the national level. The training is designed for all who need to:

- Understand federal funding programs
- Read and interpret application guidelines
- Assess, realistically, whether it makes sense to enter a particular competition
- Assemble a workplan for proposal development
- Develop effective, well-documented arguments
- Assemble proposals that follow guidelines and respond to the funder's requirements.

We'll use recent application guidelines and funded proposals for presentations, classroom discussion, and hands-on activities. If you're planning to respond to a particular set of application guidelines, we encourage you to bring the guidelines with you to class, so you can use them in the week's exercises. During the training, you'll develop a workplan for proposal development, write key proposal sections, review proposals drafted by your peers, and have your own work reviewed by others.

REGISTRATION FORM

Please photocopy this form for each additional registrant.

CITY OF WORKSHOP _____

DATE OF WORKSHOP _____

NAME _____

JOB TITLE _____

DEPARTMENT _____

ORGANIZATION _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

OFFICE PHONE _____ FAX _____

OTHER PHONE (in case of emergency) _____

E-MAIL _____

Tuition: \$1195/\$1095 early registration

To qualify for an early registration discount, we must receive payment 30 days prior to the start of the workshop.

After completing *Competing for Federal Grants*, you will receive all the benefits of The Grantsmanship Center Alumni Membership for one full year at no charge.

This **REGISTRATION FORM** must be accompanied by a check or purchase order. Make check payable to THE GRANTSMANSHIP CENTER and write name of person attending and the city and date of the workshop on the check or purchase order. Credit card payment can be made by phone. The workshop is limited to 25 participants and frequently fills to capacity, so we encourage you to register early.

To **TRANSFER** from one workshop to another, you must notify The Grantsmanship Center at least ten working days before the original workshop. There is a \$50 fee per transfer, and no more than two transfers will be accepted. Prior to the start of the workshop, you may designate another person to attend in your place; there is no fee for this.

To receive a refund (minus \$200 administrative fee), you must notify The Grantsmanship Center of your **WITHDRAWAL** at least ten working days before the start of the workshop. All refund requests must be faxed to The Grantsmanship Center Registrar. If you withdraw less than two weeks before the start of the program, you will not receive a refund or transfer option. No-shows will not receive a refund or transfer option.

The Grantsmanship Center is not responsible for participants' **EXPENSES** related to attendance at its workshops.

Audio and video **RECORDING** are not allowed without prior written permission from The Grantsmanship Center.

If you have **SPECIAL NEEDS**, please notify the Registrar at least two weeks prior to the workshop. Our workshops are handicapped accessible.

The owner of The Grantsmanship Center **ALUMNI MEMBERSHIP** will be the party that pays for your participation in this workshop. To ensure continuity of Alumni Membership, the owner may transfer benefits to another individual in the same institution.

SEND TO: The Grantsmanship Center
Attn: Registrar » PO Box 17220 » Los Angeles, CA 90017
Phone (800) 421-9512 » (213) 482-9860 in CA
Fax (213) 482-9863 » www.tgci.com